

# Comparisons of Job Characteristics

**Focus Occupation:** [Credit Counselors \(13-2071\)](#)

**Associated Occupation:** [New Accounts Clerks \(43-4141\)](#)

[Compare Knowledge](#)

[Compare Skills](#)

[Compare Abilities](#)

[Compare Detailed Work Activities](#)

[Compare Tools and Technologies](#)

<<	Focus occupation element is much lower
<	Focus occupation element is lower
0	Focus occupation element is at a similar level
>	Focus occupation element is at a higher level
>>	Focus occupation element is at a much higher level

## Knowledge

Similarity of Focus Occupation to Associated Occupation: 88

**Focus Occupation:** Credit Counselors (13-2071)

**Associated Occupation:** New Accounts Clerks (43-4141)

Associated Occupation's Key Knowledge Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating		Evaluation of Focus Occupation
Customer and Personal Service	11.3	19.4	20.7	0	Current knowledge level may be sufficient
Mathematics	9.2	14.0	13.9	0	Current knowledge level may be sufficient
Sales and Marketing	5.2	11.0	10.6	0	Current knowledge level may be sufficient
Economics and Accounting	4.4	10.3	11.8	>	Current knowledge level is likely sufficient
Clerical	7.3	8.7	15.9	>>	Current knowledge level is likely more than sufficient

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

## Skills

Similarity of Focus Occupation to Associated Occupation: 90

**Focus Occupation:** Credit Counselors (13-2071)

**Associated Occupation:** New Accounts Clerks (43-4141)

Associated Occupation's Key Skills Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating		Evaluation of Focus Occupation
Speaking	10.8	14.0	13.3	0	Current skill level may be sufficient
Active Listening	11.0	13.2	14.1	0	Current skill level may be sufficient
Service Orientation	7.9	9.1	12.0	>>	Skill level is likely more than sufficient

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

## Abilities

Similarity of Focus Occupation to Associated Occupation: 94

**Focus Occupation: Credit Counselors (13-2071)**  
**Associated Occupation: New Accounts Clerks (43-4141)**

Associated Occupation's Key Abilities Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating		Evaluation of Focus Occupation
Oral Expression	12.4	14.4	12.9	<	Some improvement in abilities may be required
Oral Comprehension	12.5	14.2	13.8	0	Current ability level may be sufficient
Speech Recognition	9.9	11.8	13.6	>	Current ability level is likely sufficient
Near Vision	11.1	11.4	14.1	>	Current ability level is likely sufficient
Speech Clarity	10.2	11.2	13.7	>	Current ability level is likely sufficient
Number Facility	6.3	7.9	10.7	>>	Current ability level is likely more than sufficient
Speed of Closure	5.9	6.9	6.9	0	Current ability level may be sufficient

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

## Activities that Both Occupations Have in Common

Similarity of Focus Occupation to Associated Occupation: 78

**Focus Occupation: Credit Counselors (13-2071)**  
**Associated Occupation: New Accounts Clerks (43-4141)**

Work Activities	Exclusivity of Activity
Explain credit application information	89
Interview customers	71
Obtain information from individuals	24
Provide customer service	14
Use computers to enter, access or retrieve data	3
Use interviewing procedures	23

Not all positions in these occupations will necessarily perform all of the listed activities. The exclusivity rating is an indication of how unique the activity is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations engage in that activity.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

## Tools and Technologies that Both Occupations Have in Common

Similarity of Focus Occupation to Associated Occupation: 85

**Focus Occupation: Credit Counselors (13-2071)**  
**Associated Occupation: New Accounts Clerks (43-4141)**

Tools and Technologies	Exclusivity
Business function specific software	1
Calculating machines and accessories	3
Computers	1
Content authoring and editing software	1
Data management and query software	1

Finance accounting and enterprise resource planning ERP software	2
Information exchange software	1
Network applications software	1

Not all positions in these occupations will necessarily use all of the listed tools and technologies. The exclusivity rating is an indication of how unique the tool or technology is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations use that tool or technology.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.